## BLOWING UP YOUR BRAND

#### HENDERSON BROMSTEAD ART





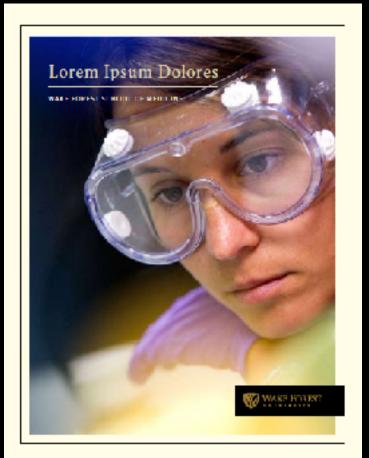




## MOVING TO WAKE FOREST

#### A GREAT PRODUCT THAT WAS BEING UNDERSOLD

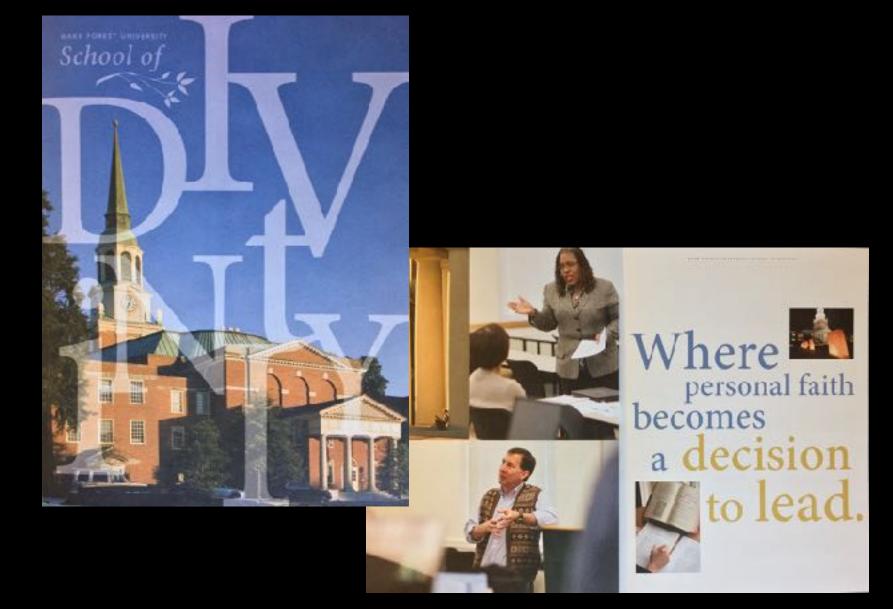
### UNINSPIRED COMMUNICATIONS CONVEYED A LACK OF CONFIDENCE

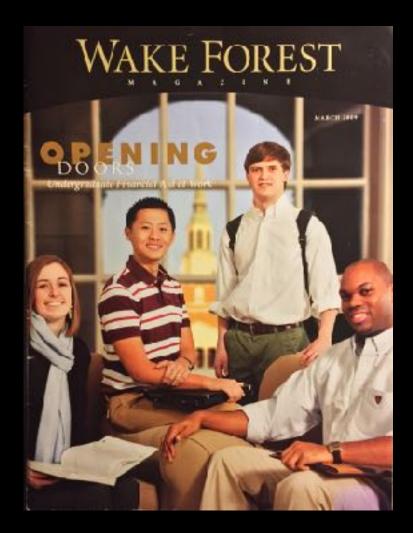


Contemporary Cover

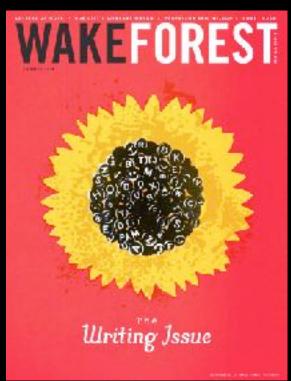
A CONSISTENT VISUAL APPROACH WORKED FOR OUR BRAND STANDARDS, BUT BECAME REDUNDANT IN PRACTICE.

# INSPIRATION THROUGH CAPITULATION











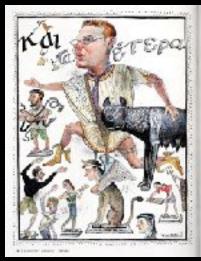




#### SERIOUSLY FUNNY

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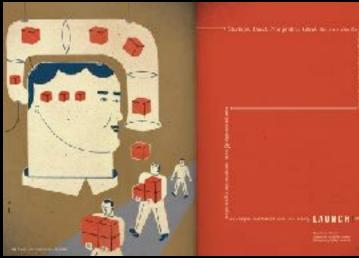




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SCCKCT ....

10.00





## THE HALO EFFECT

## WE BEGAN TO IMAGINE EACH CAMPUS PARTNER AS AN INDIVIDUAL BRAND

WE'RE UNIQUE SERIOUS SIMPLE HIPSTERS INSTIGATORS FUNNY DAREDEVILS ARTISTS ATHLETES DANCERS WRITERS READERS TALKERS NIMBLE MUSICIANS ACTIVISTS VIDEOGRAPHERS HUMANITARIANS COUNTRY CITY GEEKS LOVERS KIND SCHOLARS MUSLIM CHRISTIAN JEWISH BUDDHIST ATHEIST tall short farmers hik**e**rs ENTREPRENEURS OPTIMISTS OPEN MINDEE LISTENERS PUNDITS TOMBOYS HIPPIES WORKERS WIZARDS CAMPERS LEADERS TRAVELERS BIKERS NERDS PUNKS SKATERS FILMMAKERS FILM LOVERS ACTORS EMOTIONAL GIVERS OUTSPOKEN TREE HUGGERS ONLINE BARISTAS OFFLINE FEARLESS VEGETARIAN COWBOYS GAMERS. EMO CURIOUS BI GAY STRAIGHT CREATORS CRITICS COLLECTORS COMPLICATED CONSERVATIVE LIBERAL WHITE BLACK YELLOW RED GREEN NINJAS INQUISITIVE





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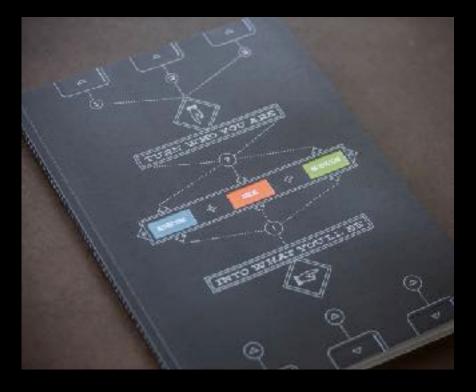
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#### WE TRIED TO INNOVATE WHERE OTHERS WEREN'T LOOKING

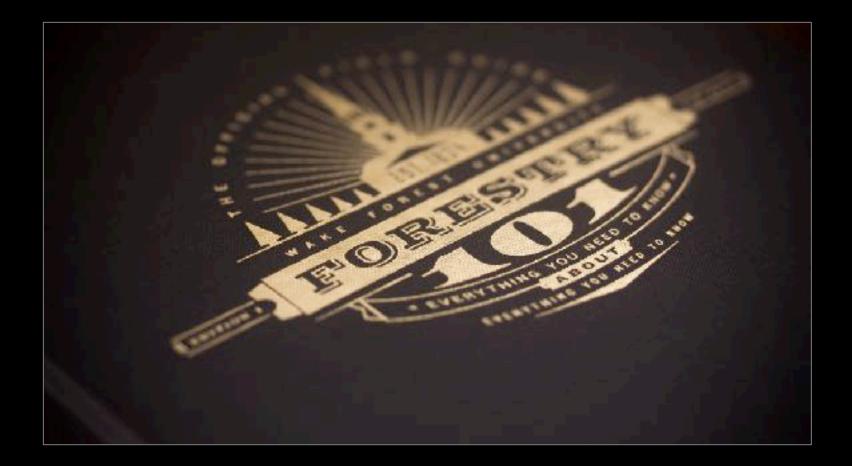




















# THE MOVE FROM MONOLITHIC TO MICROBRAND

#### ZOMBIES AND HOT DOGS



#### FELT AS MUCH BY THOSE WHO GIVE AS BY THOSE WHO RECEIVE.













END THE MYSTERY SURROUNDING THE WAKE FOREST FUND.





#### ARE YOU A STREAKIN' DEACON?



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BE A STREAKIN' DEACON TODAY! SO.WFU.EDU/CONSTANTANDTRUE



WE WERE HEARING FROM AUDIENCES. THEY LOOKED FORWARD TO SEEING WHAT WE'D DO NEXT.





(INTERNSHIPS)



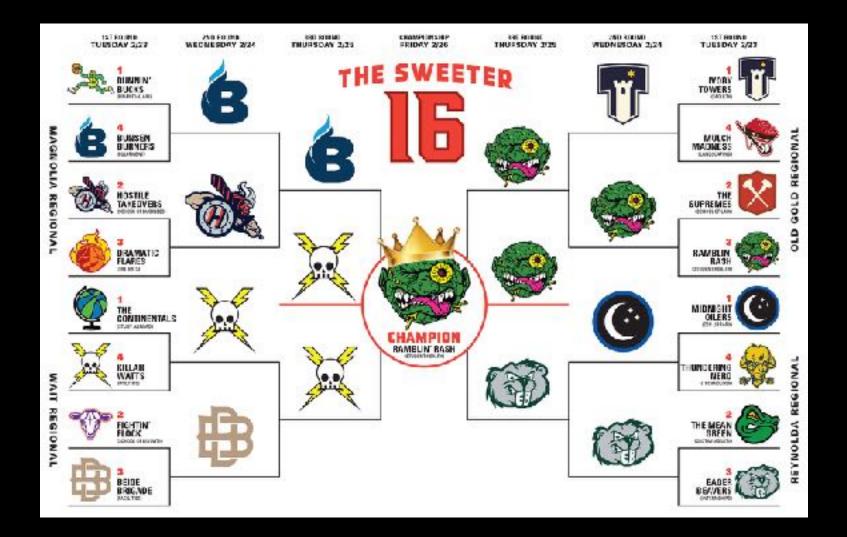






(LANDSCAPING)













### NAMING RIGHTS FOR THE REST OF US

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#### Brought to you by The Wake Forest Funct

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## NAMING RIGHTS FOR THE REST OF US

Brought to you by The Wake Forest Fund!

Thereirs you, the little things that go a long way toward creating a one of a kind experience received their well-desceed S muse of time. While we like to have a little fun at the Wele-Romen fund home office, we take your support way wheely We cannot there you enough for mapping up and raking this federary the most successful in eccent history

and to gaths you're raised are full across the compute of thes Porest everyday.

### GIVE NOW





#### KEVIN COU'S PHONE

whose it is David Machahaer ("With and Despise

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minute metal markets will be calling the Qued its Name for many years to come.



BLOWER



#### THE FLAT SPEED BUMP

Passe selend a service Webs Reveal Fund thank you to Joseph Elberts (58, MSA '87), the efficial sporter of the unincided scale up call and premature consciousness exerguines. Without the support of paragin like Jon. desarry analyl drag or and Campus Grounds assisting a strugging rear

will have the point on he leaves as fitted 1911. Paris to Michael (193) and Denielle (198) Attack Every time pay andwards heatens, pump the locations or bracin for a locargo that allower Romotal, we Interpret There have











### tjwwfu

This is so funny and so true! When I went back for homecoming I realized I totally forgot how the bldg worked!



### jahutcherson

3d

I have to admit, this got me to donate. I've been a part-time crad student for 5 years in Tribble and I still second-guess myself.

Monty Hogewood shared Wake Forest University's post. February 3 - (ð

Super strategy for fundraising efforts with the masses, IMO. Hog Show Attachment

Like - Comment - Share

### Alli Soule Galliscule - Feb 1

Using snark & gifs of #WFU's most idiosyncratic landmarks to encourage giving? Genius. I just may donate #wakewill bit.ly/1D1hg/K



Cindy Hancock @chancock22 - Feb 5

From the trenches of Donor Relations naming, I salute you @wakeforest1834 for the brilliance of wakewill.wfu.edu/naming-rights #WFFYouNameIt



L McSwain-Starrett @mcswainstarrett - Feb 6





The @WakeForest1834 'Naming Rights for the Rest of Us' fund drive is SO ingenious & clever! wakewill.wfu.edu/naming-rights #highered #WFFYouNameIt



Chandler Thompson @ChandElaine - Mar 4 Love the #WFFYouNamelt campaign by Wake Forest! wakewill.wfu.edu/naming-rights #casesm:



Sareh R. Smith @Garahat/Toynolda - Jan 30

#WakeWill (and so can you!) Brilliant campaigning from my campus colleagues. wakewill.wfu.edu/namirg-rights



WFU Mentoring @WFUmentoring - Jan 30 This is possibly the furniest thing to come out of the #wakewill campaign:

wakewill.wfu.edu/naming-rights Well done. Dibs on Kevin Cox's phone.

FIND THE CURIOUS PERSPECTIVE OR INSIDER KNOWLEDGE THAT MAKES SOMETHING OWNABLE











# STRESS TEST



#### DONOR EXPERIENCE

#### PERSONALITY

#### DEJECTIVE

The reserve of Weile Formst conveyed through personal touch.

APPRECIATION [ Is create a high touch, persenal connection with alumn. To provide a sense of excellence a round the aluman experience. Manage the driving incristies, and considerate events to regress the Internity's guillasts to highly involved alumniand friends.





#### WAKE FOREST FUND

#### PERSONALITY

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#### OBJECTIVE.

#### SERBY & INFORMATION

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#### ALUMNI ENGAGENENT

#### PERSONALITY

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#### O B J E CTIVE

**CONNECTION** [Relay the energy and extinuized around all things Walks Forest. Reep Aleres involved through activities, informed through schretch, and maintain and Refer visity among ValveCommunities zeross the country.



#### MAGAZINE

#### PERSONALITY.

Interesting, uniquely expressed, thoughtul, detaile of by

#### BUECTIVE.

LILEVANCE Table are positive for the best station of our alumn. Keep Alumni Ju Prior ds informed about things being done by to be to be a set of some of them to things around the life of the compast. To be a best all entegory publication that leaters pridein the University.







# THINGS TO PONDER

## IS 'BRAND' AT YOUR SCHOOL VARIETY OR CONSISTENCY?

DOES CONSISTENCY KEEP YOU FROM CONVEYING YOUR SCHOOL'S ESSENCE? IF YOU MAKE THE SHIFT, HOW DO YOU MAINTAIN "COHESIVE" COMMUNICATIONS OVER TIME?

## DOES THE OVERALL UNIVERSITY BRAND EVENTUALLY GET UNDERMINED BY SO MANY DIFFERENT DIRECTIONS?

## THOUGHTS? QUESTIONS?